

CANDIDATE 101

YOU CAMPAIGN AS AN INDIVIDUAL

1. **WHY?** I'm _____ and I'm running for _____ because _____?

FAMILY/PERSONAL	THE ISSUES	POLITICAL PARTY	THE PRESS
(1). Time demands are a lot more than you realize	(1). What are the issues challenges faced by county, city, school board?	(1). Each party has its own dynamic, strength, weakness, core values	(1). First Amendment Establishment Clause & Free Exercise Clause-"or of the press"
(2). Some committee assignments meet after business hours, some during.	(2). What are the issues the citizens are concerned with? Is there a difference between 1 & 2?	(2). Does your message values, and ideals fit within the current party structure?	(2). Respect time and space restraints. Work with them to accommodate their needs
(3). Prepare a concise bio	(3). Take the initial time to learn the facts.	(3). Party leadership won't always remain neutral during campaign	(3). Get to know the journalist, their writing style
(4). Prepare flexible brief talking points	(4). How can your ideals or expertise solve problems for the citizens?	(4). The independent voters can decide any primary/general election.	(4). Don't be hesitant to call them out when they get it wrong.
(5). Prepare your 30 sec elevator pitch	(5). How can you make government work better for the people?	(5). For some party leaders it's not about public service, rather power, control, ego. .	(5). Don't expect them to carry your water for you, own your message and campaign

People have lives, so don't be surprised if they don't eat, drink and sleep politics. Unfortunately many won't pay attention until they have to.

EXAMPLE-MY 2012 WORKSHEET

- Economic Growth & Development/Jobs
 - Recession/Record High Unemployment= loss of 10,000 jobs minus \$15k per-capital household income
 - County government was reactive rather than proactive
 - A rural county competing with 85 other rural counties for economic development funds
- Strong School Systems
 - County/State has a statutory responsibility to fund the school systems
 - Funding was slowed/reduced during years of recession
 - Traditionally the approach to school funding was hit and miss
- Effective/Efficient Government
 - No financial policies governing spending or long range planning
 - Ambulances breaking down during critical patient transports
 - 15 year "political" delay completing Interstate Water/Sewer project
- Safe Communities
 - Sheriff's department was understaffed/underpaid and politicized
 - Officer's had dead spots in county where their car radios would not work
 - Officer backup time that had become dangerously high (8-10) mins
- Religious Liberty and Freedom
 - Prevent local ordinances from encroaching on religious liberties

2. **WHO** do I need on my team?

Treasure? Training Required by State	Paid workers know how to report it	Early voting workers	Personal conduct you expect
Campaign Manager	Volunteers	Precinct workers	Your still responsible

3. **WHAT** resources do you need?

Budget varies depending on race	Handouts for workers to use-business cards	Determine spending schedule	Plan to attend as many events as possible
Fund raising events	Advertising Radio, Newspaper, Facebook ads, Google search ads	Calling selected voters	The impact of social media is important, but over rated
Yard signs know placement laws	Door magnet for auto	Know the law when doing voter registration	Be careful what you agree to do-you don't know what you don't know!

OBSERVATION:

- Local elections have taken on more of a national tone. Folks watch national news and bring that narrative down to local level; angry, threatening, demonizing opponent, etc. . . . As a result civil debate/discussion/disagreements on policy/positions get lost!
 - What does this mean for you? You had better have some thick skin!
 - Don't get baited into becoming a YouTube moment. Be yourself, but remember you're asking people to allow you the privilege to represent and serve them in government-be professional in your personal conduct.

YOU GOVERN AS A BOARD

"...the people of each State would be apt to feel a stronger bias toward their local governments than towards the government of the Union; unless the force of that principle should be destroyed by a much better administration of the latter."

--Alexander Hamilton, Federalist No. 17

Bill McKay (Robert Redford) wins the election, and in the final scene, he escapes the victory party and pulls his campaign manager Marvin Lucas (Peter Boyle) into a room while throngs of journalists clamor outside. McKay asks Lucas, *"Marvin, What Do We Do Now"*

-- *The Candidate* 1972 written by Jeremy Lerner, a speechwriter for Senator Eugene J. McCarthy (D)

1. COUNTIES WERE CREATED BY STATE GOVERNMENT AND OPERATE AS THE "ADMINISTRATIVE ARM" OF STATE GOVERNMENT.

- Local governments in NC operate under the "dillon rule" **NOT** "home rule."

- Meaning you must have specific GS authority before a board can act. The General Assembly defines what a local government is required to do, may do, and cannot do! Doesn't mean you can't get things done, i.e. Financial Policies, Governing Rules and Procedure, Dissolving DSS Board-responsibilities assumed by Commissioners (SNAP Fraud Investigator, Greater Foster Care Oversight) Advocated at Federal level against EPA "Waters of USA" regulatory overreach negatively impact area farmers

2. IN NC COUNTIES ADMINISTER SOME FEDERAL PROGRAMS

- SNAP is a Federal Program, the qualification guidelines are established at the Federal NOT local level.
 - NC is one of a few States where local governments administer both State and Federal Policy.
- Disaster=FEMA, Airports=FAA, etc. . . .

3. EVERYTHING RELATED TO YOUR DUTIES AS AN ELECTED OFFICIAL IS A PUBLIC RECORD UNLESS THERE IS A SPECIFIC STATUTORY EXCEPTION.

- Your emails, your phone records that is made or received in connection with public business.
 - Anyone has a right to inspect an existing public record; anyone has a right to obtain a copy of an existing public record.
 - Life in "the fishbowl" No privacy, family exposed, no time as your own!

4. YOUR CONDUCT INVOLVES BOTH LEGAL REQUIREMENTS AND ETHICAL CONSIDERATIONS.

- Limitations on:
 - Voting, Contracting, Gifts & Favors, Use of Confidential Information
- All newly elected and re-elected officials are required by NC law take ethics training.

5. USE THE RESOURCES AVAILABLE TO SHORTEN YOUR LEARNING CURVE

Expertise of Staff	Former elected officials	Crash course on Reading Law	Obtain copies of Federal and State Constitutions
UNC School of Government	NC Rural Center	Familiar with appropriate General Status	Copy of previous year's budget, time with financial officer
North Carolina Association of County Commissioners	North Carolina League of Municipalities	How to do research on legal topics	Know what budget restrictions exist and why

6. REMEMBER FINANCIAL INVESTORS OUTSIDE OUR STATE ARE WATCHING

- A dysfunctional local government gets on the radar screen of site selection consultants
- Surry County Citizens deserve the best from you, so work hard, be legal, ethical and professional
- YouTube is full of local government board meeting that went array!

Larry's Bio

Boards, Commissions, and Committees: Served Surry County Board of Commissioners from September 4, 2012 to December 3, 2018, serving as Vice-Chairman from December 1, 2014 to December 7, 2015, President of North Carolina Association of County Commissioners (NCACC) Chairman of NCACC Economic Development Taskforce, Chairman of NCACC Government Efficiency Taskforce, National Association of Counties International Economic Development Taskforce, Piedmont Triad Regional Council Board of Delegates, Northwest Piedmont Rural Planning Organization Transportation Advisory Committee, Partners Behavioral Health Board of Directors, Piedmont Authority for Regional Transportation Board of Directors, Board of Health, Board of Social Services, Mount Airy/Surry County Airport Authority Board, Insurance and Benefits Committee, Surry Economic Development Partnership Board of Directors.

Initiatives: Affordable tax rate; Financial transparency to public with electronic access to County financial records; Adoption of financial policies that paved the way for rating increases from Moody's and Standard & Poor's; Implementation of a Dedicated Capital Improvement Fund to pay for future public school and general government debt separate from the County' operational expenditures; a fair, impartial, and independent human resources program; Funding for public school and community college operations and capital needs; Funding for public safety capital expenditures; Public sewer extension to the Interstates Water and Sewer District; Implementation of salary studies for Sheriff's Office and Communication Department employees; Reorganization of the Board of Social Services; Greater accountability for operations at the Mount Airy/Surry County Airport; Improved security at the Surry County Judicial Center; Creation of Opioid Response Initiative; Renovation of the Surry county Historic Courthouse; Purchase and renovation of the Surry County Historic Courthouse; Purchase and renovation of the Surry County Service Center; Expansion of the Surry County Landfill.

Recognitions: Awarded Mentor Status by UNC School of Government Local Elected Leaders Academy; 2013 North Carolina Cooperative Extension Service County Partnership Award; 2016 Graduate of North Carolina Rural Economic Development Institute-Class President, 2018 Graduate of National Association of Counties Advance County Leadership Institute; 2018 NCACC recognize the Presidential Initiative of Commissioner Phillips to expand access to leadership training for county leaders and youth

"Commissioner Phillips set a conservative tone making thoughtful but tough decisions and holding to his values making Surry County a better place to live and work." –Surry County Board of Commissioners, November 19th, 2018

"Larry Phillips' will be revered as a champion of leadership training, empowering citizens and communities, and for his commitment to civility in public discourse" –North Carolina Association of County Commissioners, December 14th, 2018

**SEATS OPEN TO FILE FOR THE 2019
MOUNT AIRY MUNICIPAL ELECTION**

<u>OFFICE</u>	<u>FILING DATES</u>	<u>SEATS OPEN</u>	<u>DISTRICT</u>	<u>FEE</u>
MOUNT AIRY COMMISSIONER AT LARGE	July 5 12 noon through July 19 12 noon	1 SEAT	MOUNT AIRY MUNICIPALITY	\$10.00
MOUNT AIRY COMMISSIONER SOUTH WARD	July 5 12 noon through July 19 12 noon	1 SEAT	MOUNT AIRY MUNICIPALITY SOUTH WARD	\$10.00
MOUNT AIRY COMMISSIONER NORTH WARD	July 5 12 noon through July 19 12 noon	1 SEAT	MOUNT AIRY MUNICIPALITY NORTH WARD	\$10.00

**See Map Below for Ward Districts*

Mount Airy Municipal Ward Districts

This map displays the Municipal Ward Districts of Mount Airy, North Carolina. The city is divided into two main districts: North (light gray) and South (dark gray). Major roads, including US-421, NC-104, NC-103, and US-52, are shown. The map also includes a legend, sources, and a disclaimer.

Legend

MOUNT AIRY WARD DISTRICTS

- NORTH
- SOUTH

Sources:


Data is prepared for the inventory of Real Property found within jurisdictions, and is compiled from recorded deeds, plats, and other public information. Users of this data are hereby notified that the aforementioned public primary information on sources should be consulted for verification of the legal responsibility for the information of the data.


Surry County assumes no legal responsibility for the information on these maps.

Elevation data was obtained from the United States Geological Survey (USGS).

Cartographic design & digital compilation by the GIS Section of the Surry County Tax Dept.
Using ArcMap in ArcInfo 9 .3.
Projection: Stateplane
Units: Feet
Datum: NAD83
Zone: North Carolina (3200)

MOUNT AIRY WARD DISTRICTS

 NORTH

 SOUTH

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2019 MUNICIPAL *Tentative* ELECTION SCHEDULE

Friday, July 5	Filing Opens for Mount Airy Municipal Offices – 12:00 noon (163-294.2c)
Friday, July 19	Filing Ends for Mount Airy Municipal Offices – 12:00 noon (163-294.2c)
SCHEDULE FOR THE <u>POSSIBLE</u> OCTOBER 8th PRIMARY (163-294)	
Friday, Sept. 6	Absentee by mail begins (<i>no excuse required</i>) (163-227.3a) All absentee requests must be submitted on an official state form; we cannot accept informal handwritten requests. This form is available on our website or by call-ing our office. You may mail, fax, email (signed & scanned) or deliver your official completed request form to our office.
Friday, Sept. 13	Voter Registration Deadline - Forms must be postmarked or delivered in person by 5:00 pm (163-82.6-c)
Tuesday, Sept. 17	Absentee Meeting 4:00 pm (163-230.1-c1)
Wednesday, Sept. 18	OneStop no excuse absentee voting begins (SL2018-112; SB 325)
Tuesday, Sept. 24	Absentee Meeting 4:00 pm (163-230.1-c1)
Tuesday, Oct. 1	Last day to request an absentee ballot be mailed to you (163-230.1a) Absentee Meeting 4:00 pm (163-230.1-c1)
Friday, Oct. 4	OneStop no excuse absentee voting ends (SL2018-129; HB 335)
Monday, Oct. 7	Absentee Certification 5:00 pm (163-232)
Tuesday, Oct. 8	<u>POSSIBLE</u> MUNICIPAL PRIMARY (163-294)
Tuesday, Oct. 8	5 pm deadline to return Absentee Ballots in person to the Board of Election office (<i>for possible primary</i>) (163-231.b1)
Friday, Oct 11	5 pm Deadline for Civilian returned ballots (postmarked by election day) (<i>for possible primary</i>) (163-231.b-2b)
Thursday, Oct. 17	5 pm Deadline for UOCAVA returned ballots (regardless of postmark) Supplemental Absentee meeting 5 pm (if needed) (<i>for possible primary</i>) (163-231.b-2c)
Friday, Oct. 18	CANVASS 11:00 am (<i>for possible primary</i>) (163-182.5b)
Monday, Oct. 21	5 pm deadline to request recount (1% or less difference) (<i>for possible primary</i>) (163-182.7b)
SCHEDULE FOR THE NOVEMBER 5th MUNICIPAL ELECTION (163-279a3)	
As soon as ballots are available	Absentee by mail begins for the November 5th Election (<i>no excuse required</i>) All absentee requests must be submitted on an official state form; we cannot accept informal handwritten requests. This form is available on our website or by calling our office. You may mail, fax, email (signed & scanned) or deliver your completed official request form to our office. (163-227.3a)
Tuesday, Oct. 15	Absentee Meeting 4:00 pm (if needed) (163-230.1-c1)
As soon as ballots are available	OneStop no excuse absentee voting begins (SL2018-112; SB 325)
Tuesday, Oct. 22	Absentee Meeting 4:00 pm (163-230.1-c1)
Tuesday, Oct. 29	Last day to request an absentee ballot be mailed to you (163-230.1a) Absentee Meeting 4:00 pm (163-230.1-c1)

Friday, Nov. 1	OneStop no excuse absentee voting ends (SL2018-129; HB 335)
Monday, Nov. 4	Absentee Certification 5:00 pm (163-232)
Tuesday, Nov. 5	MUNICIPAL ELECTION DAY
Tuesday, Nov. 5	5 pm deadline to return Absentee Ballots in person to the Board of Election office (163-231.b1)
Friday, Nov. 8	5 pm Deadline for Civilian returned ballots (postmarked by election day) (163-231.b-2b)
Thursday, Nov. 14	5 pm Deadline for UOCAVA returned ballots (regardless of postmark) Supplemental Absentee meeting 5 pm (if needed) (163-231.b-2c)
Friday, Nov. 15	CANVASS 11:00 am (163-182.5b)
Monday, Nov. 18	5 pm deadline to request recount (1% or less difference) (163-182.7b)
Monday, Dec. 2	Filing begins for federal, state and local offices in the 2020 Elections at 12noon
Friday, Dec. 20	Filing ends for federal, state and local offices in the 2020 Elections at 12noon

Surry County Board of Elections
915 E. Atkins Street
PO Box 372
Dobson, NC 27017

336-401-8225 phone
336-401-8228 fax
email - elections@co.surry.nc.us

Web Site: [http://www.co.surry.nc.us/departments/\(a through j\)/board of elections/index.php](http://www.co.surry.nc.us/departments/(a through j)/board of elections/index.php)

This schedule is tentative. Fees for NC Senate, NC House, Register of Deeds, and County Commissioner are 1% of office sought. A final schedule will be available in November 2019.

OFFICES THAT FILE IN SURRY COUNTY FOR THE 2020 ELECTIONS				
<u>OFFICE</u>	<u>FILING DATES</u>	<u>SEATS OPEN</u>	<u>DISTRICT</u>	<u>FEE</u>
2020 STATE OFFICES				
NC SENATE 30th DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Caswell, Rockingham, Stokes and Surry	
NC SENATE 45th DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Alleghany, Ashe, Surry, Watauga and Wilkes	
NC HOUSE 90th DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Alleghany, Surry and Wilkes	
NC HOUSE 91st DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Rockingham, Stokes and Surry	
2020 COUNTY PARTISAN OFFICES				
REGISTER OF DEEDS	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	County Wide	
COUNTY COMMISSIONER MOUNT AIRY DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Mount Airy 1,2,3,4,5,6,7,8 & 9	
COUNTY COMMISSIONER EAST DISTRICT	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Longhill, Pilot #1, Pilot #2, Shoals, Siloam, North Westfield, South Westfield	
2020 NON - PARTISAN OFFICES				
COUNTY BOARD OF EDUCATION DISTRICT 1	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Mount Airy 1,2,3,4,5,6,7,8,& 9	\$5
COUNTY BOARD OF EDUCATION DISTRICT 5	Dec. 2 12 noon through Dec. 20 12 noon	1 SEAT	Bryan, Franklin	\$5

2020 NON - PARTISAN OFFICES				
ELKIN CITY BOARD OF EDUCATION CITY DISTRICT	Dec. 2 12 noon through Aug. 3 12 noon	1 SEAT	Elkin #1, Elkin #2 & Part of Elkin #3	\$5
ELKIN CITY BOARD OF EDUCATION EAST DISTRICT	Dec. 2 12 noon through Aug. 3 12 noon	1 SEAT	Elkin #3 outside city limits East of I-77	\$5
MOUNT AIRY BOARD OF EDUCATION DISTRICT A	July 6 12 noon through Aug. 7 12 noon	1 SEAT	Mount Airy #1	\$5
MOUNT AIRY BOARD OF EDUCATION DISTRICT B	July 1 12 noon through Aug. 7 12 noon	1 SEAT	Mount Airy #2, Mount Airy #3	\$5
MOUNT AIRY BOARD OF EDUCATION DISTRICT C	July 1 12 noon through Aug. 7 12 noon	1 SEAT	Mount Airy #4, Mount Airy #5	\$5
MOUNT AIRY BOARD OF EDUCATION DISTRICT D	July 1 12 noon through Aug. 7 12 noon	1 SEAT	Mount Airy #6, Mount Airy #7	\$5
SOIL AND WATER CONSERVATION SUPERVISOR	June 13 12 noon through July 1 12 noon	1 SEAT	County Wide	\$5
2020 MUNICIPAL NON-PARTISAN OFFICES				
TOWN OF DOBSON COMMISSIONER	July 6 8:15 am through July 17 12noon	3 SEATS	Dobson Municipality	\$5
TOWN OF ELKIN MAYOR	July 6 8:15 am through July 17 12noon	1 SEATS	Elkin Municipality	\$5
TOWN OF ELKIN COMMISSIONER	July 6 8:15 am through July 17 12noon	2 SEATS	Elkin Municipality	\$5
TOWN OF PILOT MOUNTAIN COMMISSIONER	July 6 8:15 am through July 17 12noon	2 SEATS	Pilot Mountain Municipality	\$6
Updated 04/03/2019				

2020 Surry County, NC *Tentative* Election Schedule

Monday, December 2, 2019	Filing opens at 12 Noon for Federal, State, County offices, Surry County Brd of Education & Elkin City Brd of Education (SL2018-21; SB 655 / 163-106 / Ltr. April 1974)
Friday, December 20, 2019	Filing closes for Federal, State, County offices and Surry County Board of Education at 12 Noon (SL2018-21; SB 655 / 163-106)
Monday, January 13	Absentee by mail begins (no excuse required) (163-227.3a) All absentee requests must be submitted on an official state form, available on our website or by calling our office; we cannot accept handwritten informal requests. A separate absentee request is required for each election. Mail, fax, email (signed & scanned) or deliver your completed official request form to our office.
Friday, February 7	Voter Registration Deadline - Forms must be postmarked or delivered in person by 5:00 pm. (May be sent by fax or email attachment <u>but</u> original must be received in our office no later than 5:00 pm on February 12 th). (163-82.6c) Last date for voter to change party affiliation before primary (163-82.17d)
Tuesday, February 11	Absentee Meeting 4:00 pm (163-230.1-c1)
Wednesday, February 12	OneStop "Early" Absentee voting begins (SL2018-112; SB 325)
Tuesday, February 18	Absentee Meeting 4:00 pm (163-230.1-c1)
Tuesday, February 25	Last day to request an absentee ballot be mailed to you (163-230.1a) Absentee Meeting 4:00 pm (163-230.1-c1)
Thursday, February 27	10:00 am deadline for party chairs to submit names for observers (163-45b)
Friday, February 28	OneStop "Early" Absentee voting ends (SL2018-129; HB 335)
Monday, March 2	Absentee Certification 5:00 pm (163-232)
Tuesday, March 3	PRIMARY ELECTION DAY Polls Open 6:30 am until 7:30 pm
Tuesday, March 3	5:00 pm deadline to return civilian absentee ballots <u>in person</u> (163-231-b1)
Friday, March 6	5:00 pm deadline for <u>mailed</u> civilian absentee ballots (<u>postmarked</u> by election day) and received by the Board of Elections office (163-231b-2b)
Thursday, March 12	5:00 pm Deadline returning <u>mailed</u> military ballots (regardless of postmark) (163-231-2c) Supplemental Absentee mtg 4:00 pm (if needed) (163-232.1a)
Friday, March 13	Canvass 11:00 am (163-182.5b)
Monday, March 16	5:00 pm deadline to request recount (1% or less difference) (163-182.7)
April 21st - <u>OR</u> - May 12th	Second Primary (if needed). April 21 st (7 weeks after) if for a County/State office; May 12 th (10 weeks after) if for a Federal office. (163-111-2e)
Monday, June 8	Soil & Water Conservation Supervisor Filing period opens 12 noon (139-6)
Monday, July 6	Soil & Water Conservation Supervisor Filing period closes 12 noon (139-6) Filing opens for Mount Airy Board of Education at 8:15am (school charter) Filing opens for Dobson Municipal offices at 8:15 am (163-294.2) Filing opens for Pilot Mountain Municipal offices at 8:15 am (163-294.2) Filing opens for Elkin Municipal offices at 8:15 am (163-294.2) (GS 103-5 acts to be done on Sundays or Holidays)

Friday, July 17	Filing closes for Dobson, Elkin & Pilot Mtn. Municipal offices 12noon (163-294.2)
Monday, August 3	Filing closes for Elkin City Board of Education at 12 noon (school charter)
Friday, August 7	Filing closes for Mount Airy Board of Education 12 noon (school charter)
Friday, September 4	Absentee by mail begins (no excuse required) (163-227.3a) All absentee requests must be submitted on an official state form available on our website or by calling our office, we cannot accept handwritten informal requests. A separate absentee request is required for each election. Mail, fax, email (signed & scanned) or deliver your completed official request form to our office.
Friday, October 9	Voter Registration Deadline - Forms must be postmarked or delivered in person by 5:00 pm. (May be sent by fax or email attachment but original must be received in our office no later than 5:00 pm on October 14 th). (163-82.6c)
Tuesday, October 13	Absentee Meeting 4:00 pm (163-230.1-c1)
Wednesday, October 14	OneStop "Early" Absentee voting begins (SL2018-112; SB 325)
Tuesday, October 20	Absentee Meeting 4:00 pm (163-230.1-c1)
Tuesday, October 27	Last day to request a ballot be mailed to you (163-230.1a) Absentee Meeting 4:00 pm (163-230.1-c1)
Thursday, October 29	10:00 am deadline for party chairs to submit names for observers (163-45b)
Friday, October 30	ALL OneStop "Early" Absentee voting ends (SL2018-129; HB 335)
Monday, November 2	Absentee Certification 5:00 pm (163-232)
Tuesday, November 3	GENERAL ELECTION Polls Open 6:30 am until 7:30 pm
Tuesday, November 3	5:00 pm deadline to return civilian absentee ballots <u>in-person</u> (163-231-b1)
Friday, November 6	5:00 pm deadline for <u>mailed</u> civilian absentee ballots (<u>postmarked</u> by election day) to be received by the Board of Elections office (163-231b-2b)
Thursday, November 12	5:00 pm Deadline for returning mailed ballots military (regardless of postmark) (163-231-2c) Supplemental Absentee meeting 4:00 pm (if needed) (163-232.1a)
Friday, November 13	Canvass 11:00 am (163-182.5b)
Monday, November 16	5:00 pm deadline to request recount (1% or less difference) (163-182.7)

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915 E. Atkins Street, Dobson, NC 27017

Mail: PO Box 372, Dobson, NC 27017

336-401-8225 - phone

336-401-8228 - fax

elections@co.surry.nc.us - email

Website: [http://www.co.surry.nc.us/departments/\(a_through_j\)/board_of_elections/](http://www.co.surry.nc.us/departments/(a_through_j)/board_of_elections/)